



SAFE Board of Directors Official Approved Minutes October 2016 Meeting

On Line

October 12, 2016

I Chair David called the meeting to order at 1900

II Secretary Mike called roll:

David St George – Chair

Eric Hake – Vice Chair

Mike Garrison – Secretary

Sherry Rossiter

Ken Wittekiend

Tom Carr

Joan Williams

Donna Wilt – Past Chair

Parvez Dara – Treasurer – Absent

David determined we had a quorum

III **Approval of Agenda** Donna moved and Eric seconded to approve the Consent Agenda – Approved

IV **Approval of the September 14, 2016 Minutes** Eric moved and Tom seconded to approve the minutes – Approved

V **Reports:**

Finance and Treasurer's Report – Although unable to attend Parvez sent his Treasurer's Report for the meeting. The current cash position is \$28,537.04 which is -9% from the August, 2016 cash position. Cash increases are due to increased membership levels and lower expenses. 92% of revenue comes from membership and we need to seek alternate sources of revenue. Expenses were up for the month. Parvez added that if you purchase anything from Amazon Smile SAFE receives additional funds through the following link.

<http://smile.amazon.com/ch/26-4304491>.

In response to earlier requests Parvez also provided a membership report. Our current membership stands at 1161. The new membership levels remain steady including expired memberships. We need to continue to seek ways to add value to a SAFE membership to not only attract new members but to retain current members. His report includes several charts that present our membership picture very well.

David brought up the discussion from last month's meeting for the Step-Up Initiative to Review Pilot Proficiency. Ken reflected that in the San Antonio area he is not seeing initial CFI Applicants well prepared, Mike reflected seeing the same situation. Joan brought up that in Canada there are 4 levels of Flight Instructors and only one of them can train other CFI's. This issue drew a lot of discussion and David wants to keep this alive for a future meeting. Donna was very supportive of this issue.

VI Old Business

David was advised by our insurance people that volunteers to our organization could be viewed as employees for liability purposes. He is recommending that we not stop with just Directors insurance but expand to Directors, Officers, Employees Insurance Mike moved and Joan seconded to approve the expansion to the more inclusive insurance. – Approved

David reported that he removed all references to hats and shirts from the web site under the membership benefits.

David was contacted by Fore Flight who was not happy with the focus we made on Aerovie. David brought the reference down to the same level as we have for Fore Flight.

David provided an update on the plaques for Lifetime Members. We have one new Life Member. Sherry reported the need to budget \$1500 for the plaques.

VII New Business

David reported a contact with the Helicopter Association International (HAI) and we will continue our affiliation with them.

My Go Flight was offering us a 40% break on their products and that was reduced to 25%. David will attempt to get a better percentage in our agreement.

Donna will represent SAFE at the Fly Expo. She will make arrangements to have a booth and she will present a program on Runway Incursions. Joan expressed her respect for all of Donna's efforts on this show.

Mike and Ken will be attending the RedBird Migration in October in San Marcos, Texas. Sherry expressed an interest in attending as well. David encouraged all to wear SAFE logo clothing and get photos.

VII David expressed the need for the development of a budget. Parvez has advised us numerous times to be very careful with the expense side of our ledger

since most of our revenue is from dues. We need to develop other sources of revenue as well as control our expenses. He will contact the standing committees and request budgets to be considered at the next meeting.

VIII The next meeting will be held on Wednesday, November 9, 2016. David moved and Ken seconded to adjourn the meeting. - Approved
adjourn the meeting